

Ski Club of Great Britain

Minutes of 116th Annual General Meeting

Held online via Zoom video meeting

on Thursday 2 November 2023 at 17:30

These minutes record the proceedings at the meeting, particularly the details and results of the resolutions, being the legal requirement. In addition, they include summarised details of the presentations by the Chairman and General Manager and of some questions asked by members and the answers provided. These parts of the minutes are not intended to be comprehensive or verbatim but provide some context and background to the meeting. A list of questions was sent in advance and were addressed during and after the meeting.

Voting for Ski Club of Great Britain Annual General Meeting 2023 closed at 17:30 on 27th October 2023

Angus Maciver (AM), Club Chairman opened the meeting and offered a warm welcome to all present. Walter Macharg (WM), General Manager James Gambrell, Head of Member Services Owen Chapman were also in attendance in the Ski Club office. Stephen Meredith, representative of the Auditors, Alliotts was online.

AM highlighted that the Club had used a different low-cost method for voting. Some members online reported that the link had not worked and this may be reflected in the low number of votes cast.

Resolution 1: To approve the minutes of the 115th Annual General Meeting, held on Thursday 24th November 2022.

The minutes were approved.

Approve Minutes	Votes
For	46
Against	0
Abstain	3
Chair's discretion	0
Total	49

CHAIRMAN'S REPORT

AM presented the Chairman's Report reflecting upon the significantly improved governance and staffing, and financial status of the Club. This has enabled the Club to deliver on Member's objectives.

For the Report itself, as well as the other reports and the financial results, members can access the Club's 2023 Annual Report at [Annual Report - Ski Club of Great Britain](#); the more detailed accounts are available here: [SCGB Acs 30.4.21 \(Consolidated\) 2021 \(Signed\).pdf \(skiclub.co.uk\)](#) and the presentations themselves are available at: <https://www.skiclub.co.uk/about/annual-reports/>

Thank you

AM gave thanks to the members of Council who are stepping down this year, Tony Harris who was instrumental in the Club trade marking the brand "Ski Club of Great Britain", and Martin Jordan for leading the Reps and Resorts Advisory Group. AM noted that he was grateful that Martin had agreed to continue in the chair for the Reps and Resorts Advisory Group

Member's questions

AM noted that the list of questions asked in advance would be answered at appropriate times during the presentations.

2022/2023 Annual Report and Highlights

AM reported to Members that the Club was in a reasonable position financially. A surplus had been returned, with strong cash flow. New member had joined in considerable numbers, unfortunately more members had left, and overall membership declined. A strong staff team had been retained. The rep service had been very successfully extended into several new resorts, and more Club holidays had been offered.

AM reported that the general approach the Club had developed using Advisory Groups to make recommendations, to Council was working well and would continue. A refreshed Heritage Advisory led by Peter Slee and Nic Oatridge Group had made an excellent start.

AM expressed his appreciation to members following his request for new volunteers with experience in holidays, human resources and repping to come forward. This had resulted in new nominations for Council membership and coopting.

AM explained that the Club is expanding carefully, with plans to increase the rep service further and improve the holiday offer further. Partnerships are also key.

AM briefly described some of the key initiatives for 2023/24. The new website and backroom functions had gone live as planned in October. A second phase is in planning and would bring more content on stream, for example pre-registration to ski with a rep.

Members Online Questions

Members asked membership numbers and for more information about the strategy to increase membership. In response, AM described the approach "Discover Better Skiing" being taken by the Club and noted that membership is currently circa 16,000. Members noted that the key to increasing membership was to create member value through other members sharing knowledge and experiences. Questions were also asked about annual insurance for over 80s, AM explained that this was not possible with the current insurance broker. More information was also provided to members about the Club holiday offer.

GENERAL MANAGER’S REPORT

James Gambrell (JG) introduced his report by outlining the key areas he would cover: stability, choices, membership, partnerships, technology, celebrating 120th, and it’s all about “better”.

Having been in the General Manager post for over two years JG reported an increased stability in staffing, financial and operational aspects of the Club. He noted the Ski Club is a complex organisation which has been in operation for a long time. He highlighted the benefits of membership through partnerships, including insurance. He focused on “Discover Better Skiing” and all the improvements being made to IT systems, holidays, rep service, insurance, and events. JG highlighted further opportunities and the challenges to increase membership and lower the average of members.

FINANCE REPORT AND ACCOUNTS FOR THE YEAR ENDED 30 APRIL 2023

Resolution 2: To approve the Report and Accounts for the year ended 30 April 2023

The Report and Accounts were approved.

Approve Report & Accounts	Votes
For	47
Against	0
Abstain	2
Chair’s discretion	0
Total	49

Further details are available in the detailed [accounts](#).

In summary:

The Club made an operating profit and a net profit for the year and is forecasting to continue remain profitable in 2023/24.

REAPPOINTMENT OF ALLIOTTS AS AUDITORS

Resolution 3: To reappoint Alliotts as auditors for the next year.

Members voted to reappoint Alliotts as auditors.

Re-appoint Alliotts	Votes
For	43

Against	0
Abstain	6
Chair's discretion	0
Total	49

PRESIDENTS ELECTION

Resolution 4 To elect Trevor Campbell Davis as President

TCD elected President.

Elect TREVOR CAMPBELL DAVIS	Votes
For	44
Against	1
Abstain	4
Chair's discretion	0
Total	49

CHAIRMAN ELECTION

Resolution 5: To elect Angus Maciver as Chairman.

AM elected chairman.

Elect Angus Maciver	Votes
For	45
Against	0
Abstain	4
Chair's discretion	0
Total	49

TREASURER ELECTION

Resolution 6: To elect Walter Macharg as Treasurer.

Walter Macharg was re-elected Treasurer.

Elect Walter Macharg	Votes
For	44
Against	2
Abstain	3
Chair's discretion	0

Total	49
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COUNCIL MEMBERS ELECTION

Four members were elected to Council from a possible four candidates.

Resolution 7: Election of the Council Members

Jean Lovett, Evelyn McKinnie, Cris Baldwin-Cristoffison and Kenneth McAlister were duly elected to Council.

Candidate	Votes For	Votes Against
Jeal Lovett	42	0
Evelyn McKinnie	41	1
Cris Baldwin-Cristoffison	38	4
Kenneth MacAllister	41	3

Below, is a summary of AGM Questions asked before the meeting and Council/Management replies.

Summary questions with answers

OTHER BUSINESS

There was no other business.

The AGM was closed at 1900.